Board of Regents

March 5, 2015 Presentation

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"Scholarship and philanthropy are each, separately, among the most powerful forces at work shaping the future of our society. In combination, they are unsurpassed in their capacity to improve the human condition."

> - William Beaty Boyd Former President, University of Oregon

Purpose

- Determine best way to optimize philanthropic momentum
- Align system and university leadership with emerging Institutional Advancement vision
- Focus Institutional Advancement staff and create consistent messaging

Process

- Institutional Advancement Staff
- Texas Tech and Angelo State Foundations, plus Campaign Leadership
- System and University Leadership
- University Deans

Bold, Fundable Ideas

Donors invest in response to a dynamic vision and bold ideas

Philanthropic Capacity

Screening analyses balanced with affinity models <u>confirm</u> donor base has <u>capacity and proclivity</u>



Infrastructure

Right balance between <u>staff and volunteer</u> <u>leadership</u> as well as philanthropic goals and resource and staffing plans

TEXAS TECH